



PRE-IPO  
PROSPECTUS  
\$300m

# OUR BUSINESS PLAN

[www.fortunefuels.com](http://www.fortunefuels.com)



 **FORTUNE FUELS**

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# OUR SUMMARY

**WHAT:** Fuel wholesale, distribution, retail and bulk storage primarily for a new international airport including several entire mixed-use estates & selected mines. Old “white” site filling stations “newly branded” country-wide and bulk supply to neighbouring SADC countries.

**WHERE:** Firstly starting in the Gauteng & Kwa-Zulu Natal provinces then expanding to all of the Republic of South Africa, followed by Mozambique, Tanzania, Zambia and Botswana (with a possibility of Zimbabwe too).

**WHO:** Wheels of Fortunes Logistics (Pty) Ltd is a proudly South African registered private company trading as Fortune Fuels Limited, which is owned 100% by Hao Ying Energy Co., Limited in Hong Kong. Further particulars of the Madewell Group can be viewed on the websites [www.FortuneFuels.co.za](http://www.FortuneFuels.co.za) or [www.madewellgroup.com](http://www.madewellgroup.com).

**WITH:** Up to \$30m initially in Private Equity funding for Preference Shares, Debentures &/or Promissory Notes in Hao Ying Energy Ltd. These funds are to facilitate the purchase/lease of two fully crewed Panamax oil tankers, 2-4 loads of fuel from Reliance in India, 12-80 new road tankers from Turkey, followed up with three 30-50,000 MT multiple fuel storage facilities (Tank Farms) built onshore including an offshore connection buoy.

**WHY:** Sole supply to an airport will provide IROR of well over 36% per annum to the business and allow discount fuel cards to be issued to over 1,1m users in five Co-operative pools of closed-loop cards to be converted hopefully to UnionPay linked debit cards.

**WHEN:** Opening during Quarter 1 & closing end of Quarter 4, of 2022.

For an information pack on this our Private Placement Program which constitutes our Pre-IPO offer please write to the Chief Financial Officer of the group at [fuel@fortunefuels.com](mailto:fuel@fortunefuels.com)

Yours sincerely

**Mr V David Bricknell**

CFO - Fortune Fuels Limited

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# OUR OFFER

*Our offer – will remain private to 50 or less individuals and/or legal entities that subscribe to the sub-minimum sums that are permissible under Hong Kong legislation.*

*What is available to investors currently are:*

*A) Ordinary Shares (for bulk investors only);*

*B) Preference Shares;*

*C) Debentures (Corporate Bonds);*

*D) Promissory Notes;*

*E) Warrants (Convertible to shares).*

*NB: all securities are preferably to be denominated in Euros and thus redeemed for said Euros.*

## ENTRY LEVELS

In order for the company to firstly raise \$3m-\$30m. Each entity or individual may invest in debentures or notes ranging in maturity intervals of 1, 2 or 3 years maximum. Certain securities may be convertible to ordinary shares in the holding company, which will be listed on the Hong Kong &/or Mauritius Stock Exchange within 3-5 years.

## EXIT LEVELS

Each of the Debentures will carry a set rate of return to the investor constituting a fixed income security. Said returns will be as follows: Three year notes at 24% pa return. Two year notes at 21% pa return and one year notes at an 18% pa gross return. Said annual returns are not aggregated but cumulative. Returns are also tax free and paid in any currency even if differing from the original input currency.

## DISCLAIMER

This Private Placement Memorandum (PPM) – is subject to certain provisions of the Companies Ordinance of Hong Kong SAR, in specific regard to the issuing of Debentures under the said ordinance (as amended). As such no one individual investor may place with the company any sum less than H\$500,000 or US\$60,000 equivalent. This will ensure the placement appeals solely to “sophisticated investors” and does not constitute any type or form of a collective investment scheme (CIS), what-so-ever.

**NOT FOR PUBLIC CIRCULATION**

# OUR IDEA

***Our concept – simply stated – is to bring new “App” software technology to the old value chain of fuel distribution whilst still underpinning the business model in terms of:***

- A) a unique credit mechanism that provides the very platform to deliver real-time savings to consumers; and
- B) future capital growth in the properties we own and operate from; Both in the Southern African Developing Countries (“SADC”) region.



## WHAT WE DO DIFFERENTLY

No single component of our idea is either new or revolutionary on its own – it is the way we combine them with a new & unique form of Application software in this modern age that will (as it has elsewhere) changed the playing field.

It no longer takes years to develop and hold market share. Such can be gained and lost in a matter of months.

We are aiming at disruption of the institutional ways in which countries are held to ransom by the fuel prices they pay, which unfortunately directly boost inflation rates instead of alleviating them.

UnionPay wishes to compete in the Africa region against other giants like Mastercard and VISA card. We have found a way to make that very ambition a reality. We can and will give UnionPay 1,1m users in the SADC region in under 18 months – if our funding model is made available to us in 2021/22.

# OUR COMPANY

*We are a value-chain fuel wholesale distribution agency who are passionate about delivering value-added services in real time to fuel retailers in the SADC region. Some of our key staff have been in this field with over 20 years of expertise to share.*



## OUR VISION

Whilst most oil majors are slowly withdrawing from Africa, we along with one remaining oil major, are intent on expanding and staying strong in one of the world's last great emerging markets that still offers double-digit annual growth opportunities. We plan to initially operate in the SADC region & the Mascarene Islands before advancing to the West African Markets (if at all).

Our Franchise Model can and will be used to gain critical mass in the "white site" abandoned retail venues by giving fully paid-up members of our co-op base access to these sites at deeply discounted rates of fuel (Petrol & Diesel).

## OUR MISSION

Our mission is to create an inflation beating business that remains profitable to investors and shareholders in the short & medium terms.

We are after 5-7 % of the market share in these regions tops within 5 years.

There are a variety of fuel discount cards in the market place but none offer savings in real-time when purchasing at the pump.

We may access developmental capital from South East Asian markets for a larger footprint establishment in East Africa, with a plan to list on a Bourse in Hong Kong, Shenzhen and/or Mauritius within five years.

# OUR FEASIBILITY

## USD 3-30m Facility @ 1:15

FortuneFuels - Cashflows 2021/2	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
	YEAR 1				YEAR 2				YEAR 3			
<b>Income (billing cycles 1 - 4)</b>												
credit to Co-Op - Hauliers	300,000	460,000	580,779	1,344,900	1,340,600	1,708,993	2,400,000	2,400,000	2,400,000	2,400,000	2,400,000	2,400,000
credit to Co-Op - Pensioners	0	0	65,000	140,000	440,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000
credit to Co-Op - Farmers	66,000	95,000	145,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
credit to Co-Op - Mines & conglomerates	0	300,000	450,000	520,000	520,000	520,000	520,000	520,000	520,000	520,000	520,000	520,000
Airport - XaiXai	0	0	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Airport - Fanningley (NET including earthworks)	0	100,000	230,000	360,000	390,000	520,000	1,890,000	1,550,000	4,950,000	12,960,000	12,960,000	12,960,000
Transport - own fleet	300,000	300,000	460,000	530,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000
Transport - leased fleet	0	60,000	60,000	140,000	242,000	310,000	310,000	310,000	310,000	310,000	310,000	310,000
Bulk Sales - Zimbabwe / Zambia / Botswana	0	50,000	700,000	1,650,000	2,300,000	3,100,000	3,400,000	3,600,000	3,900,000	3,900,000	3,900,000	3,900,000
Bulk Sales - Mozambique / DRC / Namibia	40,000	100,000	400,000	650,000	850,000	110,000	1,600,000	1,550,000	1,550,000	1,550,000	1,550,000	1,550,000
Other Sales - Shares to VC Group etc	0	0	430,000	0	0	0	0	0	0	0	0	0
Bulk Storage - Umkomaas ( if offshore bouy)	0	0	46,000	66,000	88,000	121,000	139,000	340,000	340,000	340,000	340,000	340,000
Bulk Storage - Pretoria ( if 17km pipeline)	0	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000
Bulk Storage - Magaliesberg (if acquired)	0	0	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000	160,000
Entrepoto - instalments on 44.5% of Facility	0	550,000	550,000	550,000	550,000	550,000	550,000	550,000	550,000	550,000	550,000	550,000
<b>TOTAL</b>	<b>706,000</b>	<b>2,175,000</b>	<b>4,441,779</b>	<b>6,455,900</b>	<b>7,525,600</b>	<b>8,494,993</b>	<b>12,364,000</b>	<b>12,375,000</b>	<b>16,075,000</b>	<b>24,085,000</b>	<b>24,085,000</b>	<b>24,085,000</b>
<b>Expenditure</b>												
Fleet - Maintenance/Services @ Volvo	230,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000	230,000
Lawyers: Venns	0	30,000	80,000	13,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
ENS	23,000	15,000	10,000	12,000	15,000	18,000	20,000	25,000	35,000	40,000	15,000	10,000
Salaries : Tier 1   Vaughn / Bryn / Nathaniel	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000
: Tier 2   Martin / Subashnee / Chloe	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13,200
: Tier 4   Nunda/James/Linda/	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000
: Tier 3   Staff & Drivers x12	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000	54,000
: Tier 4   Sean / Nadine / Jenisha	27,450	27,450	27,450	27,450	27,450	27,450	27,450	27,450	27,450	27,450	27,450	27,450
AvGas - (Kuwait not India) Private Jet	0	0	0	0	500,000	0	500,000	0	500,000	0	500,000	0
Avgas Fuel tankers	50,000	0	0	0	0	1,000,000	0	0	6,000,000	0	0	0
Firesafety trucks & Equipment	10,000	0	0	50,000	0	0	2,000,000	800,000	0	0	0	0
Panamax fleet	4,500	4,500	4,500	4,500	0	0	0	0	0	0	0	15,000,000
Other	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0
Transfer Duty/Fees (Usufruct) etc	2,000	89,000	413,000	230,000	198,000	124,000	0	0	0	0	0	0
Registration Fees ( ALL ASSETS)	0	28,000	0	25,000	44,000	0	0	0	0	0	0	0
Banking fees: internet	1,010	1,010	1,010	1,010	1,010	1,010	1,010	1,010	1,010	1,010	1,010	1,010
Marketing costs: internet	15,000	3,650	7,000	3,650	11,000	17,000	21,000	23,400	15,000	15,000	15,000	15,000
Auditor & Accountants	0	15,400	11,200	8,000	8,000	8,000	30,000	8,000	8,000	30,000	8,000	8,000
Renovations / Building / Signage	10,000	28,000	50,000	80,000	14,000	130,000	800,000	50,000	65,000	14,000	55,000	55,000
Fuel : Diesel/Avgas/IP/Petrol/ etc	1,500,000	2,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000
Machinery - Maintenance/Services	0	15,000	45,000	90,000	120,000	150,000	180,000	210,000	240,000	270,000	303,000	342,000
Insurances: Short Term (JCBs/Ship/Fleet etc)	3,300	3,300	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Life - etc	4,799	4,799	4,799	4,799	4,799	4,799	4,799	4,799	4,799	4,799	4,799	4,799
Medical Aid	4,950	4,950	4,950	4,950	4,950	4,950	4,950	4,950	4,950	4,950	4,950	4,950
Endowment/Provident Fund	2,980	2,980	2,980	2,980	2,980	2,980	2,980	2,980	2,980	2,980	2,980	2,980
VC Pay - Application / consulting	100,000	150,000	200,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000
UnionPay - fees & commissions	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Rent: Magaliesburg (or Bond)	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000
Driver School - professional lessons	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250
Professional Subscriptions	575	575	575	575	575	575	575	575	575	575	575	575
Communication: cells, satphones & internet	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Bulk Storage - RSA (Tank Farm bond)	758,000	758,000	758,000	758,000	758,000	758,000	758,000	758,000	758,000	758,000	758,000	758,000
Overseas travel & Accommodation	21,000	35,000	11,000	5,000	19,000	55,000	55,000	55,000	30,000	55,000	12,000	55,000
Extra expenses: ENTRESPOSTO LOAN	8,000,000	0	0	0	0	0	0	0	0	0	0	0
Security: Guards & Cameras	34,000	153,000	301,000	301,000	301,000	301,000	301,000	301,000	301,000	301,000	301,000	301,000
<b>TOTAL</b>	<b>11,044,314</b>	<b>3,841,364</b>	<b>5,424,214</b>	<b>5,158,664</b>	<b>5,591,514</b>	<b>6,164,514</b>	<b>8,268,514</b>	<b>5,833,914</b>	<b>11,555,514</b>	<b>5,086,514</b>	<b>5,570,514</b>	<b>20,147,514</b>
<b>Capital Outlays (Lump Sum) - Year One</b>												
Cheetah Vehicles / Security	400,000											
Fleet JV (Eben)	1,500,000											
Fleet - core trucks & tankers x12	1,200,000											
Paint & Signage - Donkerhoek Plaza	145,000											
Bikes, LDVS, 4x4s, drones & quads	86,000											
Boat/ship - Panamax 35k MTDW	5,000,000											
Satellite Stations - Wolf Pack	42,000											
Cards & delivery (take-a-lot)	10,000											
Microsites x 3 / GPS & Satellite phones/IT	30,000											
Jet lease - fractional ownership	780,000											
Commissions / Closing Fees (if any)	100,000											
Working Capital -slush fund VAT - on imports	400,000											
<b>TOTAL</b>	<b>9,693,000</b>											
Loan Repayments / Equity buyouts		1,119,000	1,119,000	1,119,000	1,119,000	1,119,000	1,119,000	1,119,000	1,119,000	1,119,000	1,119,000	1,119,000
<b>Net cash flow</b>	<b>-20,031,314</b>	<b>-2,785,364</b>	<b>-2,101,435</b>	<b>178,236</b>	<b>815,086</b>	<b>1,211,479</b>	<b>2,976,486</b>	<b>5,422,086</b>	<b>3,400,486</b>	<b>17,879,486</b>	<b>17,395,486</b>	<b>2,818,486</b>
<b>Net surplus in Bank(s)</b>	<b>27,179,204</b>											
												<b>IROR = 45.30%</b>

# OUR CLIENTS

## *Some clients that trust us.*

Establishing relationships are a key component of our success story.

In an ultra competitive environment that represents the most fluid sector of the economy, it was imperative to not compete in the daily “knife fight” to gain and keep retail customers but rather focus on adding value to their already struggling business models. We needed to stand out and we needed to gain the perpetual loyalty of both our retailers and the ultimate end-users in this sector. To this end we developed a model of our own to compliment theirs.

Below is a list of clients who will be our starting point to success.

- Long Hauliers Co-operative Ltd
- Selected “unbranded” retailers
- Pensioners Thrift Society Ltd
- Protea Mines (Pty) Ltd
- SANRA members countrywide
- Farmers & Family Co-operative Ltd
- Calanga Dune Forest Eco-estate Ltda
- Zuikerbosch Equestrian Estate (Pty) Ltd
- XiaXai Airport, Mozambique
- Other licensed Wholesalers
- N4 Industrial Park
- Donkerhoek Plaza
- Finningley International Airport (Pty) Ltd



## **Vaughn David Bricknell** *CFO, The Madewell Group*

Mr Bricknell has worked in South Africa, Cyprus, the United Kingdom and more recently the Hong Kong SAR of the People Republic of China

A seasoned professional within the financial services sector specializing in fixed income securities for the past 25 years, he has fostered relationships with key players in the listing sector of the HKSE and focused on bringing investor confidence to the East African seaboard.

The Mauritian Stock Exchange is now offering a unique growth potential for African countries - operating out of a dynamic and well established offshore fiscal jurisdiction, offering the first dual-listing opportunity with China and Canada the island’s history.

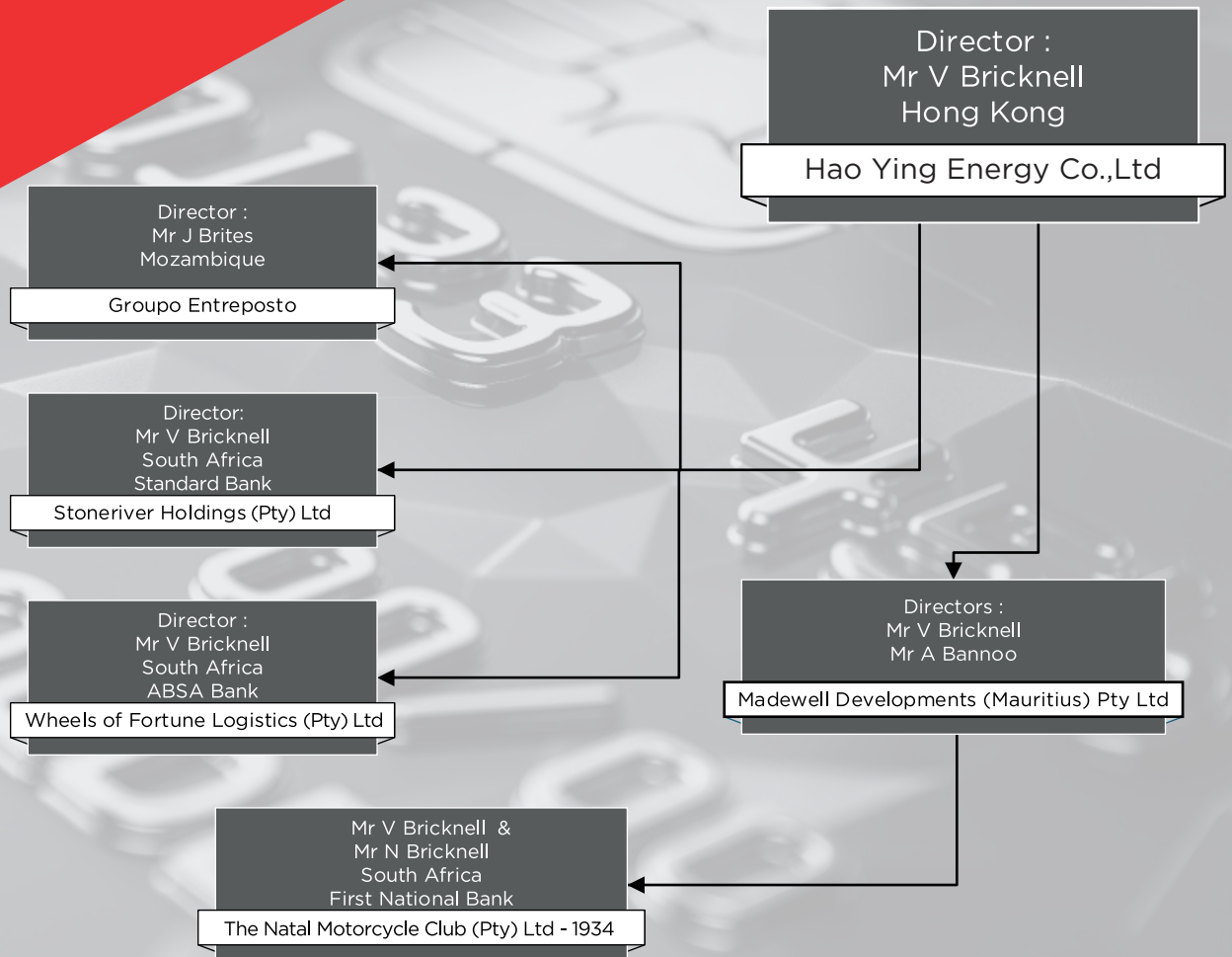
Vaughn studied BSc Quantity Surveying at University of Natal Durban.



# OUR GROUP

Below find an organogram of our associated firms.

Some firms have been in existence for over 30 years whilst others less than 3. Each holds a key role to play in ensuring investors' yield & returns that exceed inflation whilst privately owned & eventually public.



# OUR PROPERTIES

*A key-factor that underpins our success is the foothold in our revenue properties!*

The Eastern seaboard of the African continent will keep our firm busy for the rest of the foreseeable lives of its Directors, until such time as the company is passed on to the next generation of visionaries.

We endeavour to identify those who share our vision for this region.



## CASHFLOW PATHWAY

As any entrepreneur is aware location is a crucial element of any business i.r.o markets, demand & supply routes and the same applies to cashflows. The global village is no different in that proposition.



## MAURITIUS & MOZAMBIQUE

Beira is the off-loading port for most of the fuel imports that are sent to Zimbabwe, Zambia & Malawi along the existing pipeline between the countries. We intend to supply not only cleaner fuel through this port but also off-take for certain retail sites in the country that we already own & will acquire. Furthermore the new airport near XaiXai will tender for exclusivity of the jetfuel/aviation gas supply contract shortly, as it is already under construction with Chinese Capital. Mozambique has the greatest growth potential of any country globally both infrastructurally and agriculturally. We intend to be in line to capitalize on both of these sectors in due course for further profits.

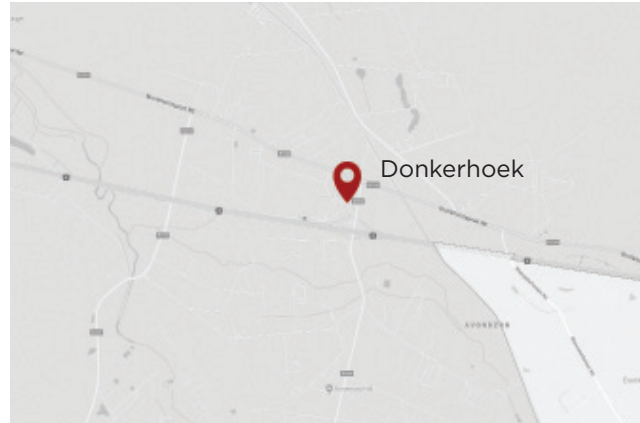
# OUR NETWORK

*We have acquired key properties to underpin our market share in the SADC.*



**GAUTENG WEST**

A key storage & distribution site on the West of Johannesburg has been earmarked for supply to all the mines in the area. This site is large enough to have other development potential and itself provides ample collateral security should a debt solution only be available to the project in the initial phases of growth.



**GAUTENG EAST**

A retail site to be re-branded and expanded has already been secured in a 96 Hectare industrial estate 12 KM east of Pretoria. This site can and will have unique storage solutions added to it and may in the near future connect to an underground pipeline extension from the national Watloo tank-farm site found only 17km away.



**WESTERN CAPE**

Saldanha was once the site of the worlds' largest fuel tanks. We will tender for supply through imports and new storage tank farm facilities on land we already own in Joint Venture (JV). These may well include bunkering fuel from Angola and Natural Gas plants too. Our panamax tankers will move between Mauritius and this port and also store at East London.



**KWA-ZULU NATAL**

A new international airport is earmarked for this picturesque Province . We have been given preferred bidder status and provided we can build, stock and operate the very sizable storage facility that is required to maintain such an airport at peak, we will have secured a long term Aviation Fuel supply contract. A second such option in Swaziland exists.

# OUR SOLUTION

*We bring a new innovative way to fund our business model.*



## Entry via Pref. Shares &/or Debentures

Firstly a variety of entry options for the sophisticated investor need to be available given that many had both “on” and “off” balance sheet funds to dispose of and possibly move offshore.

Secondly the new cellular phone unique application development has been earmarked through two Indian software firms both of whom have footprints in Southern Africa already. These are to encode integrate payments though the “tap & pay” system popular on new cards issued today, whilst still monitoring how much stock is sold, at what rates for each type depending on the card holders own membership status (i.e. Fully paid up).

Download subscription forms freely at the following hyperlink [www.haoyingenergy.com/subscribe](http://www.haoyingenergy.com/subscribe)



## Brand & Property Development

To prevent any non-renewal of storage or retail facilities it has been the decision of the board from inception to own all properties that the group will operate from.

Many of these properties are sufficiently large enough to be developed as mixed use estate and add a creative flare to an otherwise vanilla-type business model.

Our brand and logo will be recognizable to all members of our co-operatives and attract new membership monthly to boost sales and card users.



## Exit via Hong Kong Stock Exchange

Several important relationships have been meticulously developed over the past decade to lay the foundation to list a profitable business, that has an unmatched & immense growth potential, on the Growth Enterprise Market (GEM) Board of this stock exchange.

The Hong Kong exchange is the most fluid and despite an IPO being very expensive statistically up to U\$120,000,000 can be raised with which to payout all investors.

# OUR SERVICES

*Business growth is achieved through service excellence.*



## Social Media Marketing

Extensive use of these platforms will be exploited in full to gain market share. As has been stated before, our group seeks to obtain and maintain up to 7% of the SADC market share in fuels sales, being estimated at well over U\$130m monthly. This modest figure is set to explode in Mozambique given its pending natural gas exports.



## Professional Blockchain Apps

Technology has always changed markets in radical ways and there is never to be any stopping technology. Blockchain has underpinned crypto-currencies and despite their teething hurdles they will dominate the future. In fuels sales theft is to be mitigated by applications built with such blockchain software.



## Debtors Administration

Pivotal to any provision of fuel on credit terms be it either 7, 14, 21 or 28 days will be the vetting of said wholesalers and retailers in SADC. The appropriate credit risk insurances will be put in place for small clients to the ultra-large. A very experienced credit controller used to such clientele stands ready to join the group.



## Holistic Growth Model

Fuel will initially only be sold on a bulk wholesale basis until such time as the new software that processes the retail sales works flawlessly within a small pool of cards to be issued. Once this process has been vetted thoroughly a national roll-out will be launched within a six month period in each province of South Africa.



## Thrift Society Co-operatives

Several co-operatives will be registered to cater for several clusters of clients who fit the same profile. Each Co-operative will require an annual paid membership to entitle its members to the benefits of the card that is tailored for each cluster. This means the benefits will not be open to the general public at large.



## Continuous Product Development

The mobile application and the cards (physical or virtual) will continually be improved upon, to prevent client disappointment and any possibility of fraud in a world rife with identity theft, cloning and cyber criminality. Service providers may come and go but the main concept will always remain the same.

# OUR TEAM

*Meet key members of our professional team who all have honed industry skills pivotal to ensuring our business model thrives.*



## **Nunda Naidoo** **Head of Technical**

Nunda's core competence is his ability to work in diverse and difficult territories and he enjoys challenges that result in the improvement in the lives of people.

Technical expertise in all sectors of the petroleum value chain specialising in upstream, refinery operations, Gas to Liquids, pipelines, storage and shipping. He was Lead Project management with the largest project valued at \$7Bn (PetroSA). project developments in energy, telecoms, biogas, solar PV, water, waste to energy, fuel storage depots, infrastructure.

**Nunda holds a Masters Degree in Mechanical Engineering**



**Nunda – a passion for Renewables in all the Energy Sectors.**



## **Bryn Harries** **Head of Strategy**

Bryn spent over 8 years with Shell International in their HQ in Holland at their key Strategy Division with several years both before & after in South Africa & Mozambique. Bryn has valued experience in raising venture capital in United States Markets for Merger & Acquisition deals not to mention exploring new sources in the United Kingdom. He was business development head in the upstream sector and commercial lead on a gas pipeline optimization software deal with Gaz de France/ Suez.

**Bryn holds both a Bachelors degree in Mechanical Eng & MBA from the Rotterdam School of Management.**



**Bryn – I have a keen aptitude for growing companies.**



## **Johan Testa** **Head of Risk**

Johan has worked in the SA banking sector for over 35 years (DFI's, Multi-Nationals, Merchant & Corporate Investment Banks and a Sub-Sahara African Commercial Bank). He has a proven record of accomplishment in treasury management (including start-ups) with extensive experience in foreign exchange risk mitigation, treasury & capital markets, arbitrage & the Debt Market. Johan sits on the boards of Riskflow SA & UK. He has lectured Investment Management to post graduates at Rand Afrikaans University & was involved in setting up the Interest Rate Derivatives Market of SA.

**Johan retired from the Development Bank of SA in January 2019 where he was the Treasurer. He holds both a B Com Law & B Com Hons (Investment Management)**

**Johan is very optimistic about Fortune Fuels' future.**

*Yet other fine members of our team*



**Nathaniel  
Bricknell**  
*Head of Relations*

Nathaniel enjoys the political arena and is very much a people's person.

His core competence is his ability to work seamlessly with politicians and opposing parties who all have influence in the fuel sector.

He wishes to see the quality of life improve in South Africa and critical job creation in every sector where free enterprise can be the dominant player in SADC's future once again. His sphere of political influence is valuable to the group's future.

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Nate – a passion for job creation in this economy. He is eager to assist & aid the less fortunate.



**Jorge Brites**  
*Head of Property Management*

Born in 1970 in Benguela, a modest town in Angola. **Jorge holds a Bachelors Degree in Economics from Universidade Nova de Lisboa- UNL.**

He has Post- Graduate courses in Financial and Asset Markets from INDEG/ISCTE as well as in Real Estate Management and Evaluation from ISEG.

He has experience of over 20 years in Real Estate and has worked in Mozambique since 2011, where he is the CEO responsible for Real Estate Asset Management of Grupo Entrepoto.

“  
Jorge – is optimistic about growth in all the provinces of Mozambique.



**Subashnee Perumal**  
*Head of Accounts*

Subashnee is a professional debtors clerk with over 20 years' experience in Management and accounting at firms like Fedics, FMI, Unilever and Natal Portland Cement.

She is accustomed to dealing with blue chip giants like Pick n'Pay, Shoprite/Checkers and all the associated management accounts and collections processes.

She has SAP and other accounting experience which makes her well suited to manage all our debtors books in SADC.

“  
Subashnee – glad to be in a new growth industry.



## Get in touch

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